



Viridian Glass: Embracing a Modern ERP Suite to Increase Efficiency and Improve Decision-Making

Viridian Glass New Zealand Limited Partnership strives to add value to people's lives with double-glazing and glass solutions that create healthier, happier, and more connected spaces. The company is helping shape the way New Zealanders think about glass with an unwavering focus on quality and innovation.

But this innovative outlook was not supported by Viridian's technology landscape. After its acquisition by a private equity firm, Viridian needed to improve operational efficiency. But its highly customized ERP system was time-consuming to operate and maintain, and the user experience was outdated. To address these challenges, Viridian sought a **modern cloud ERP suite** with a robust architecture and a library of best practices.

THE BEST RUN 



Driving Productivity and Gaining a Better View of Business Operations with **SAP S/4HANA® Cloud, Public Edition**



Before: Challenges and Opportunities

- Heavily customized legacy ERP system, resulting in rigid and inadequate financial reporting
- Manual processes and work-arounds, reducing business efficiency
- User experience with a steep learning curve, requiring considerable enablement
- Lack of spend visibility, leading to excess inventory and reduced working capital

Why SAP

- SAP S/4HANA® Cloud, public edition, a modern ERP suite that helps shorten time to value with a library of predefined best practices
- Potential to improve employee productivity by enhancing the user experience, automating workflows, and streamlining task delegation
- Ability to address legislative changes and safeguard ongoing regulatory compliance
- A foundation for future-proofing the technology landscape and scaling with greater ease

After: Value-Driven Results

- Enhanced agility and transparency with flexible, accurate, and timely monthly reporting
- Increased finance team productivity with a reduced headcount
- Accelerated bank-payment processing
- Optimized supplier discounts through increased visibility and enhanced sourcing strategies
- Improved inventory management

“From a risk mitigation standpoint, we can satisfy our yearly audit requirements in minutes with SAP S/4HANA Cloud, public edition. Our reporting capabilities are more robust: report configuration is intuitive, and we can query data at a granular level, letting us make **informed business decisions** in a timely manner.”

Echo Liu, General Manager Finance, Viridian Glass New Zealand Limited Partnership

20%

Reduction in days sales outstanding

32%

Reduction in inventory levels through improved demand forecasting

Viridian Glass New Zealand Limited Partnership
Auckland, New Zealand
www.viridianglass.co.nz

Industry
Engineering, construction, and operations

Products and Services
Processing, supply, and installation of glass products

Employees
480

Revenue
NZ\$100 million (US\$60.4 million)

Featured Solutions
SAP S/4HANA Cloud, public edition

THE BEST RUN





Streamlining Processes to **Increase Innovation and Agility**

Seeking a next-generation ERP suite, Viridian Glass New Zealand Limited Partnership implemented SAP S/4HANA® Cloud, public edition. In doing so, it has transformed into an agile organization while minimizing risk and increasing business visibility.

The company has replaced manual, time-consuming processes with automated workflows. Processes from bank payments to inventory management are now significantly more efficient. These improvements not only free teams for value-added activities but also help improve the customer experience, as employees have more time for face-to-face engagement.

With real-time access to comprehensive profitability data, executive teams can make quick, informed decisions. This increased visibility enables smarter sourcing strategies and increased supplier discounts. And the company has better support to satisfy regulatory compliance requirements and deal swiftly with legislative change.

Viridian takes the first step to digital transformation with **future-proof** cloud ERP.

22%

Faster inventory turnover

16x

Reduction in time to process bank payments, down to 15 minutes